

37 Years

Competitive

Professional

Experienced

WELCOME

Accurate

Quality

Integrity

Reliable

Defensible

ENTERPRISE APPRAISAL COMPANY



A Multi-Disciplined Valuation Services Company

MISSION STATEMENT

“To remain the industry leader in providing national and international industrial appraisals, business valuation, machinery & technical specialty reports of consistent quality, timeliness, reliability and integrity that offers the latest technology in based services to meet and exceed customer expectation.”

- Frank L. Merenda, President

PROFESSIONALISM

At Enterprise Appraisal Company, we have enjoyed a well respected and independent status for more than 37 years. Our veteran appraisal staff is experienced in all aspects of industrial and commercial valuations. Our appraisers stay the cutting edge of using the up-date at their craft, most to-methodologies to prepare and submit valuation reports. Our utilization of the latest and most advanced software, public and private databases dovetailed with government websites allows us to provide our clients with the most accurate, timely and reliable reports in the industry.

OUR LEGACY

Global Provider of Advisory & Valuation Services

- Founded in 1971 – Independent Firm
- Over 9,600 Assignments Completed Since Company Inception
- 175 Years Combined Veteran Industry Knowledge
- Three Appraisal Disciplines
- Appraisal Experience Across Hundreds of Industries
- National & International Appraising Expertise (FASB/IRS)
- International Financial Reporting Compliance (IFRS/IAS)
- Fortune 100 - 500 Client Portfolio and Privately Held Businesses
- USPAP Compliant Valuations/Reports
- Global Network of Industrial & Commercial Data Sources

OUR DISCIPLINES

Three Appraisal Disciplines within One Company

- Commercial and Industrial Real Estate
 - Land, Buildings & Improvements, and Leasehold Interests
- Machinery & Equipment
- Intangible Assets
 - Patents, Trademarks, Trade Names, Know-How, Non-Compete Agreements, Supply Contracts, In Process R&D, Customer Relationships
 - Other Separable Identifiable Intangible Assets
 - Complete Business Enterprise Valuations

CLIENT COMMITMENT

- Our Privilege to Earn Your Business
- Professional Client Interaction
- Timely, Reliable & Accurate Valuations
- 100% Client Satisfaction
- Fully Integrated Appraisal Service
- Cost Competitive Fees
- Flexible Project Size Objectives/Deadline

DIVERSE CLIENT PORTFOLIO



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OUR CLIENTS

Industry Segmentation

- Aerospace & Defense
- Accounting Firms
- Agriculture
- Automotive
- Biotech & Medical
- Chemical
- Circuit Board & Semiconductor
- Construction
- Corporations
- Electronics
- Environmental Services
- Insurance
- Law Firms
- Metalworking
- Mining
- Oil & Gas
- Financial Services
- Food Processing
- Forestry, Lumber & Wood Products
- Government
- Hotels & Motels
- Plastics & Rubber
- Primary Metals
- Printing
- Private Equity Firms
- Pulp, Paper & Paper Converting
- Stone, Clay & Glass Products
- Textiles & Apparel
- Transportation
- Utilities

CLIENT SOLUTIONS

Enterprise Appraisal Company structures valuation services to fulfill the specific needs of the client. The firm has the capabilities to appraise single assignment properties or multiple parcel location properties including portfolio holdings. We offer a full compliment of USPAP compliant reports and analysis depending upon the client's needs.

CLIENT VALUATION SERVICES

Diverse Areas of Expertise

Asset Management

- Asset Tracking
- Disposition
- Property Records Studies
- Redeployment

Consulting & Valuation

- ESOP Structuring & Valuations
- Mergers & Acquisitions

Financial Reporting

- Fairness Opinions
- Financial Reporting – SFAS 141/142/144/157
- Financial Reporting – IAS3/IFRS3
- Stock Compensation Valuations (IRS 409A)

Insurance

- Business Interruption & Damage
- Claims
- Establishment Of Coverage
- Risk Management

Legal

- Bankruptcy & Reorganizations
- Condemnation
- Expert Testimony
- Litigation Support
- Minority Shareholder Rights Cases
- Shareholder Buy/Sell Agreements

Tax Planning & Strategies

- Corporation Conversions
- Cost Segregation
- Estate Settlement & Planning
- Federal Tax Compliance
- Gifting
- Property Tax Consulting
- Transfer Pricing Studies
- Tax Appeals

WE DELIVER VALUE!

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- 175 Years Combined Veteran Appraising Knowledge
- Timely, Reliable and Accurate Valuations
- Three Appraisal Disciplines
- Fortune 100 - 500 Client Portfolio and Privately Held Businesses
- Cost Competitive Fees
- National & International Appraising Expertise (FASB/IFRS)
- USPAP Compliant Valuations/Reports
- Single Point of Client Communication
- Flexible Deadline Completion Dates
- Appraisal Experience Across Hundreds of Industries
- Global Network of Industrial & Commercial Data Sources
- Monthly Reminders/Tips/News
- Quarterly Newsletter/Dollar Converter

ENTERPRISE APPRAISAL COMPANY

Location & Contacts

Corporate Headquarters

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Executive Management

Frank L. Merenda - President

C. David Ungruhe – Vice President of Operations

Tom Gudowicz - Vice President of Sales & Marketing

Gary A. Birchall - Director of Business Development

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